

Naturally
at your
side.

FREEZING & CHILLING TECHNOLOGY

AHT COOLING SYSTEMS

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AHT AT A GLANCE

Headquartered in Rottenmann, Austria, AHT is the global leader in commercial plug-in cooling and freezing equipment for the food retail market.



64%
Market share in Europe,
approx. 33% globally



EUR 440m
Net sales in 2020



+1,900
FTE staff



4
Manufacturing sites
in Austria, China, Brazil and USA



+4,700
Customers worldwide



115
Countries served via
own subsidiaries and partners



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GLOBAL OPERATIONS

Austria (headoffice & manufacturing)

Germany

United Kingdom

USA (manufacturing)

Turkey

Singapore

China (manufacturing)

Spain

Brasil (manufacturing)

Mexiko

France

Italy

Denmark

Russia



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AHT HEADQUARTER IN THE HEART OF THE ALPS



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GLOBAL PRODUCTION PLANTS



ROTTENMANN, Österreich



CHANGSHU, China



NAVEGANTES, Brasilien



CHARLESTON, Usa

Establishment 1983

2007

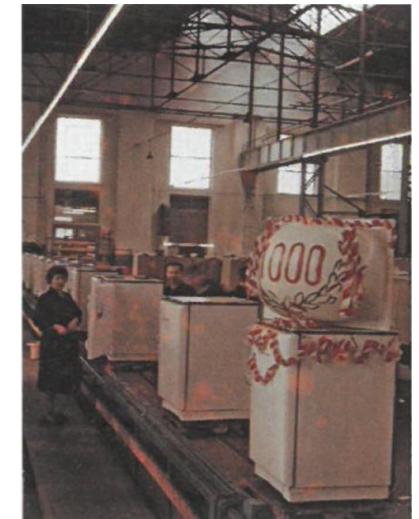
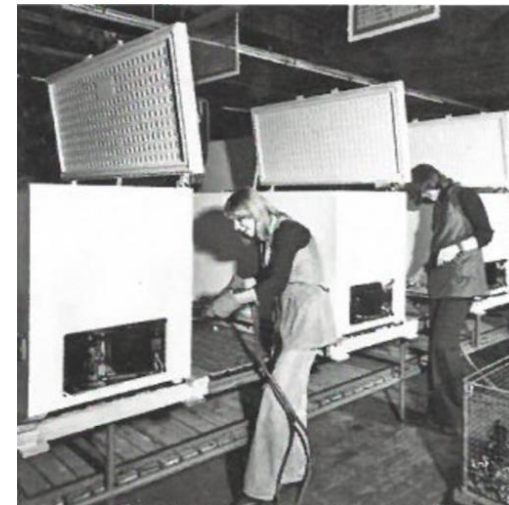
2014/15

2017

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MORE THAN 60 YEARS OF COOLING HERITAGE

- **2021** AHT becomes a systems provider
- **2019** AHT becomes a member of the DAIKIN family
- **2017** Production ramp-up in the USA
- **2014** Production ramp-up in Brazil
- **2008** Production ramp-up in China
- **2005** Market launch in the USA
- **2003** Launch of 100% environmentally friendly units
- **1995** First R&D activities with “green” refrigerants
- **1983** Incorporation of Austria Haustechnik, AHT
- **1959** Production site of Bauknecht Austria



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A MEMBER OF DAIKIN GROUP

DAIKIN Industries LTD.

- Marketleader of air conditioners
- Headquarter in Osaka, Japan
- Established in 1924
- 19,6 bn. turnover in 2020
- + 80.000 employees
- > production plants worldwide
- Distribution in 150 countries
- Investment of 300 billion dollars in research

DAIKIN EUROPE

- Parent company of AHT
- European headquarter in Belgium
- Established in 1973
- 7.600 employees
- 3,3 bn. EUR turnover (2017)
- Further subsidiaries in europe such as Zanotti, Hubbard and Tewis



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3 MAIN GOALS WE WANT TO ARCHIEVE



Sustainability & Value

State-of-the-Art freezing & chilling sales solutions
which enhance the market appearance of our
customers



Excellence in Innovation

Further development of existing
products and new developments
based on permanent R&D



Excellence in Service

Expansion of our service network (Enhanced logistics
and after-
sales service)

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WHAT WE NATURALLY
STAND FOR

**Quality and
technology
leadership**

Acknowledged global
quality leader for
fully and semi plug-
in cabinets, in terms
of both build quality
and product
durability

Plug-in technology
leader in terms of
energy efficiency,
cooling performance
and fully “green”
product range



**Customer-centric
innovation**

Continuous
introduction of
product and
technology
innovations based on
customer
requirements

Key account
management that
ensures customer
familiarity and
proximity



**Long-term customer
relationships**

Relationship with all
our key customers
for over 24 years; we
supply most of the
top retailers

“Follow your
customer” approach



**Global sales and
service network**

Sales subsidiaries in
14 countries, and a
global network of
COOLPOINT
partners in >100
countries

Use of certified
third-party service
providers enables
AHT to maintain a
lean sales and service
organisation



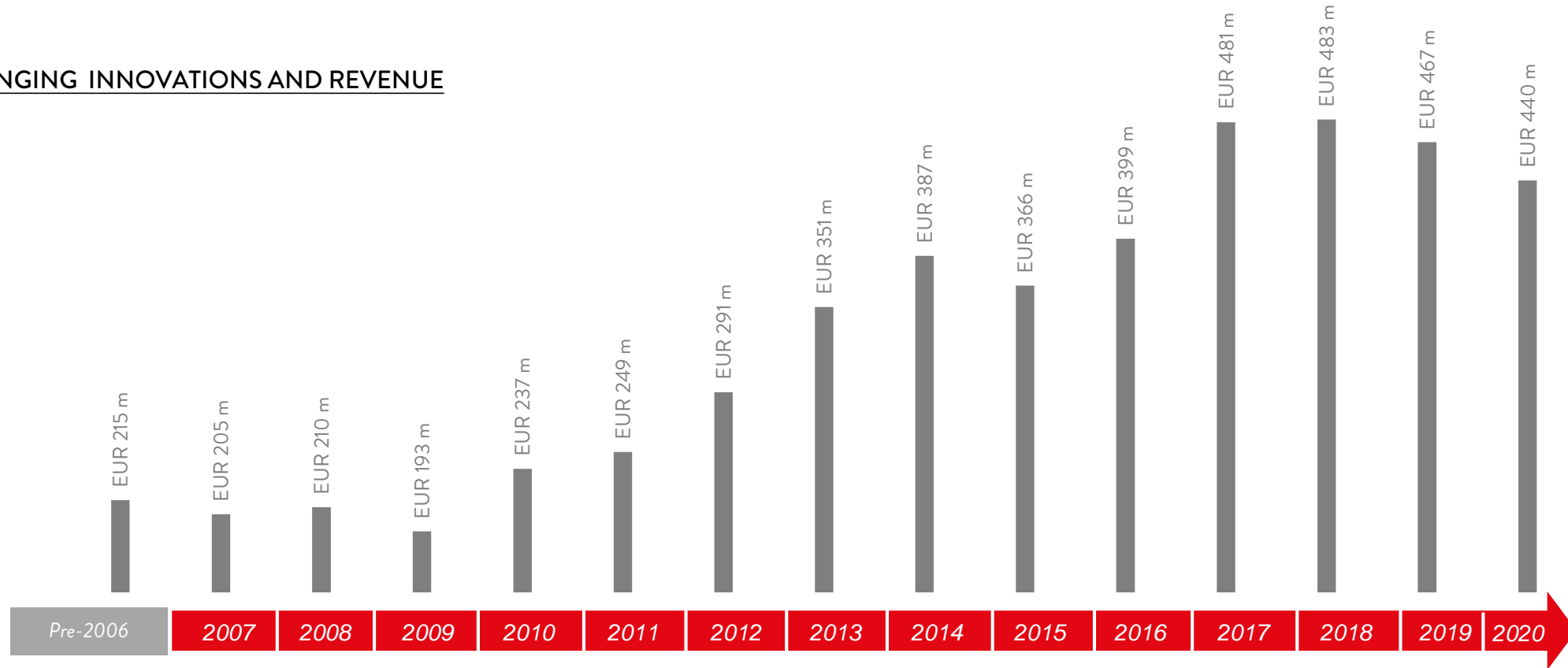
**Fast-reacting, best in
class lead times**

Industry benchmark
in lead times – more
than 90% of
products available
within 8 weeks

We consistently
deliver with short
lead times – 3-4
weeks

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MARKET-CHANGING INNOVATIONS AND REVENUE



First “green” horizontal products

- Global market standard in horizontal plug-ins
- 1m+ units sold
- 60%+ market share



Introduction of Multideck

- First semi-plug-in solution for vertical spaces
- Game changer in industry, replacing classic remote applications



Full store / systems competence

- Full systems competence covering the entire lifecycle
- Implementation of consulting team in AHT’s core markets



Unique fully “green” store offering

- AHT is only global player with full store R290 offering (horizontal, vertical, chiller and freezer)



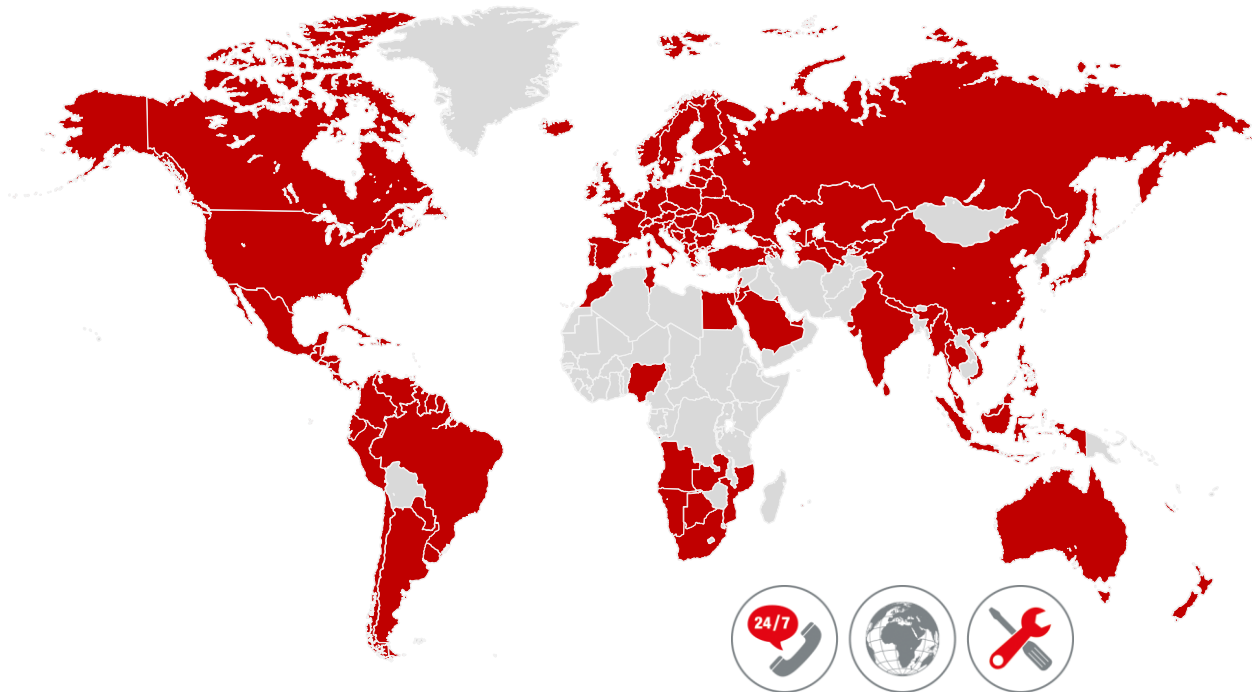
Launch of KALEA

- The new upright freezer
- Inbox technology



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SERVICE WORLDWIDE



AT YOUR HAND:

24/7 IN MORE
THAN **115** COUNTRIES

WHEREVER HELP IS
NEEDED!

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THE AHT COOLPOINT PARTNER NETWORK

- Worldwide on-site customer service and technical customer service
- Complete service by locally present COOLPOINT partner
- Join development of products and service with fresh ideas

YOUR BENEFITS

_Installation service and return of old units

_Direct contact to technical Departments in the Austrian HQ

_Fast reaction times and absolute customer proximity



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COOLPOINT NETWORK

_01

Separate, independent
companies in your
neighbourhood

_02

Sales, logistics, service,
consulting and delivery

_03

Warehousing for units
and replacement parts

_04

Service according to
AHT standards and
AHT-certified
replacement parts

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OUR PORTFOLIO



Freezers & Refrigerators

MONTREAL
ATHEN
MIAMI
PARIS
SYDNEY
MACAO



Overhead cabinets

KINLEY XL
KINLEY X5



Multidecks

VENTO
KALEA



Semi-Verticals

LISBOA



Ice cream chests

IBIZA
RIO
SAO PAULO
MANHATTEN



Promotion Coolers

AC COOLER
COOLBOX



CHEST FREEZERS
AND CHILLERS

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CHEST FREEZERS AND CHILLERS

- Spacious product viewing areas with glass sliding lids for temperature reliability
- Diverse and expandable combinations through optimised outside dimension
- Sales-promoting accessories
- Innumerable installation variations
- Combinable with standard dry shelving systems



PERFECT
CONFIGURATION, FULL
FELXIBILITY AND
INNOVATIVE DESIGN

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CHEST FREEZERS AND CHILLERS

- Energy savings potential of up to 50 % compared to conventional refrigerator and freezer systems
- Latest electronic control technology
- Unique, semiautomatic defrosting system
- Environmentally-friendly R290 (propane) as refrigerant
- Efficiency in operation and usage through marginal loss of coldness and high performance reserves
- AHT supermarket cabinets are ready to plug in
- Highest profitability per m² sales space in the refrigerator or alternatively freezer department
- Low investment and operating costs for a perfect TCO balance



_High loading volume comes along with optimal product presentation space

_No installation expenditures

_No purchase and operation of external power units

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KINLEY meets SYDNEY
Flexible Combination

Innovation
means
continuous
improvement

Solutions for
each climate

DAIKIN

OVERHEAD CABINETS



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OVERHEAD CABINETS

- Additional buying incentive through products presentation at viewing level
- Creating of additional sales and product presentation space
- Utilisation of the existing appliance set-up area



BETTER
PERFORMANCE
FOR HIGHER SALES

*New elegant design and
all-over glass look*

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OVERHEAD CABINETS

- Outstanding product accessibility
- Semiautomatic unit defrosting
- Ecologically safe through the natural refrigerant propane
- Universal use for all AHT supermarket unit series





VENTO H8

from another point of view.

new perspectives

think outside the box

MULTIDECK CHILLERS

↑ prod. Naturally

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MULTIDECK CHILLERS



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MULTIDECK CHILLERS

- Flexibly connectable, ready to plug in shelf units
- Complete integration of all relevant, refrigeration components
- Finished conduit segments preinstalled for waste heat circuit
- Fast setup through “Plug and Chill“ technology
- No substantial construction measures necessary
- Flexible expansion – also of existing systems

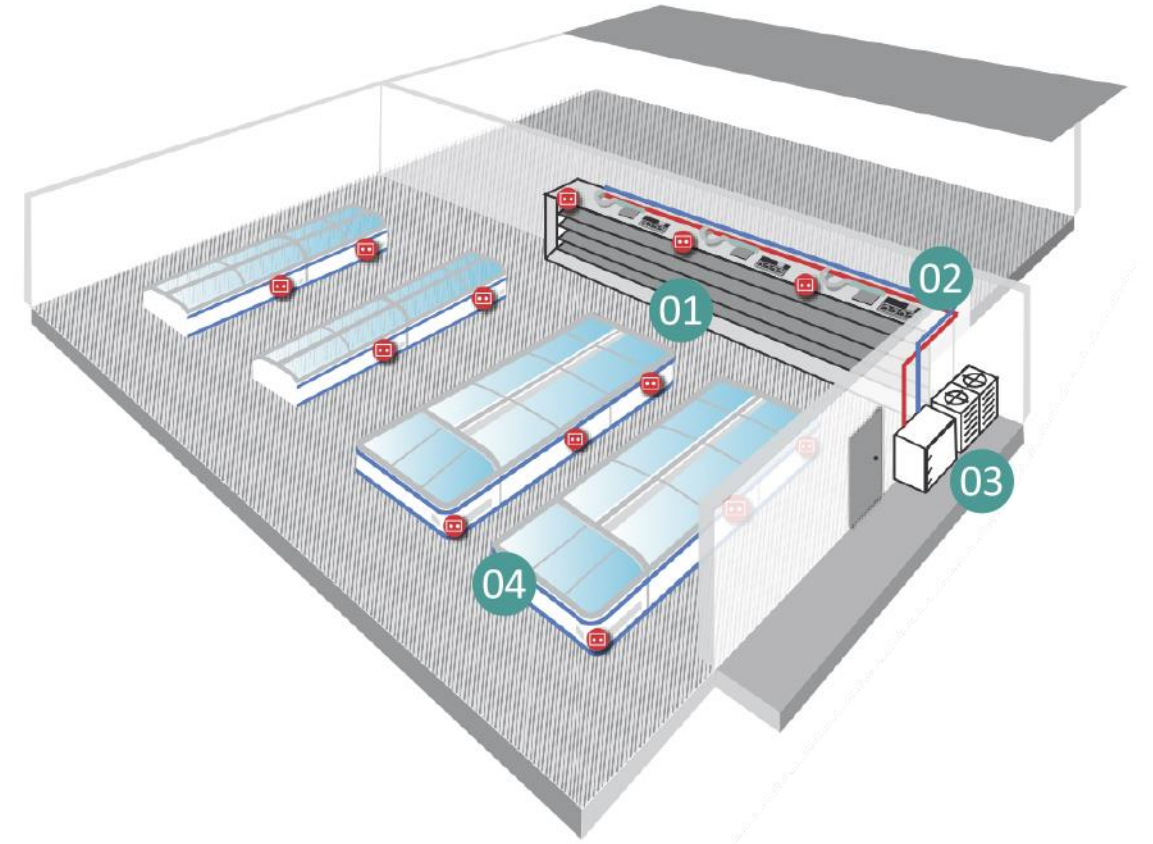


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MULTIDECK CHILLERS

THE PLUG-IN COMPLETE SOLUTION WITH VENTO

- Wall refrigerated multideck cabinets with integrated refrigeration system
- Heat removal with completely preinstalled conduit
- External pump station for external release of the waste heat or for connection to heating systems
- Ready to plug in AHT freezer /refrigerator chests (only a power connection is required)





ICE CREAM FREEZERS

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ICE CREAM CABINETS



UNLIMITED BRANDING
POSSIBILITIES

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ICE CREAM CABINETS

- AHT Cooling Systems is the “green” supplier since the first development of environmentally-friendly ice cream freezers.
- The global appearance of AHT ensures best possible customer satisfaction and delivers high-quality appliances on highest technical standards.



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ICE CREAM CABINETS

Craftmanship delievers Quality



Naturally
fresh_delicacies

Naturally
fresh_delicacies

Naturally
fresh_delicacies

Solution
each cli
need.

PROMOTION COOLER

THE NEXT GENERATION

50

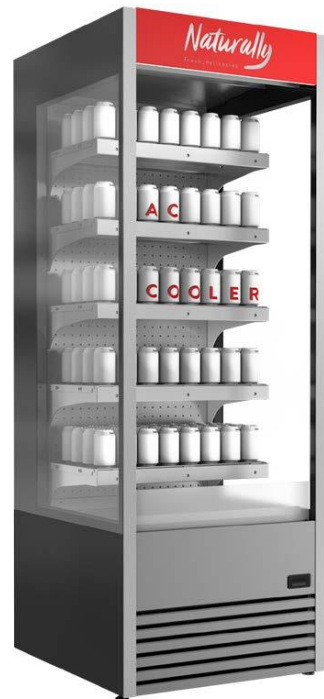
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AHT PROMOTION COOLER



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REFERENCES

Our main customers in the food retail industry



INTERNATIONAL

LIDL
REWE
ALDI North
METRO
SPAR
NORMA
CARREFOUR
CASINO

RUSSIA

DIXY GROUP
X 5 RETAIL GROUP
MONETKA
TANDER MAGNIT

MIDDLE EAST

THE SULTAN CENTER
AL SAFEER
CHOITHRAM
TAWFEER
KIRUR BENNY
DUKAN

FRANCE

C.E.M./
INTERMARCHE
SYSTEME U
E LECLERC
NOZ

UNITED KINGDOM

ICELAND
DUNNES
MUSGRAVE

ITALY

EUROSPING
LOMBARDINI

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REFERENCES

Our main customers in the food retail industry

USA

WHOLEFOODS
SUPERVALU
BJ's WHOLESALE
STUARTS
7-ELEVEN
HEB
DUKAN
DELHAIZE – FOOD LION
WALMART

ASIA

MAKRO, Thailand
SMART CLUB, Indonesien
SAVE-ON, Japan
CRD
VANGUARD, China
DFI HERO/GIANT, SE Asia
MIKUN, South Korea



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REFERENCES

Our main ice cream customers

INTERNATIONAL

UNILEVER
NESTLÉ/FRONERI
SCHÖLLER
TIP-TOP, Neuseeland

USA

HÄAGEN DASZ
DREYER'S

EUROPE

CADBURY, UK
BETTY, Rumänien
ICEDÜP BALAS, Rumänien
MÖVENPICK
HÄAGEN DASZ
ALPIN, Rumänien
TOPGEL, Rumänien



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REFERENCES

Our main customers in the beverage industry

PEPSI COLA
COCA COLA
DANONE
UNILEVER
RED BULL
PAGO
AGROCOR JAMNICA
RAUCH
HEINEKEN
INBEV (AB-INBEV)
KRAFT FOODS
BACARDI
NESTLE

COOLIO
HUB'S INDIA
FOSTERS
HEINEKEN
BOOSTER-GROUP
ANHEUSER-BUSH
PEPSI/BRITVIC

VALORA
EMMI
NEVGRANA, Venezuela
REWE
ALDI
PENNY



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ESG & Q

ENVIRONMENT, SOCIAL, GOVERNANCE & QUALITY

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ENVIRONMENT

The DAIKIN Group has set itself the goal of reducing greenhouse gas emissions to zero by 2050 through safe, healthy and environmentally friendly products. Year after year, various projects about new and sustainable products as well as environmentally friendly actions will contribute to getting closer to this vision. The following projects are currently contributing to this within the AHT Group in Rottenmann



2021

Installation of solar panels

Thanks to the Green Power Project the roof areas of the production plant in Rottenmann have been equipped with solar panels to generate electricity. Due to that CO2 emission can be reduced by 140 tons/year.



2021

LED Booster for lightning systems

LED boosters enable more efficient optical light control. This saves 500 tons of CO2 per year. The LED boosters have been developed in cooperation with the Montanuniversität Leoben and the FH Joanneum.



2021

Sustainable procurement strategies

In procurement AHT relies on environmentally friendly reusable containers and this area is constantly being expanded. As a result, more than 32,700m² of foam foil (300m³ of waste) can be saved each year.



Since
1995

Sustainable products

Sustainability and energy efficiency are the foundation for development, manufacturing and operation of AHT systems. With the natural refrigerant R290 and ongoing activities in the R&D area, we have been reducing energy consumption while maintaining high quality for more than 15 years.

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SOCIAL

Our employees are the basis of our corporate success. As part of the DAIKIN Group, we also live the principle of "People Centered Management", in which the focus is on people and thus motivated, creative, customer-friendly and value-enhancing work is achieved.



Workplace Health Promotion

A wide range of measures, activities and offers to promote the health and well-being of employees are integrated into everyday work.

Awarded Education

In 2019, AHT was recognized as a "state-approved training company for apprentices" by the Austrian Federal Ministry for Digital and Economic Affairs. This award is given to companies with outstanding achievements in the field of vocational training.

Zero Risk Campaign

A healthy working environment and the highest occupational safety standards are the most important goal for AHT. The Zero Risk campaign involves employees even better, thereby raising the occupational safety culture to a new level.

Cooperation SOS childrens villages

AHT supports the SOS Children's Villages in Austria and Brazil.

This finances child sponsorships and training programs, and food is preserved and made available through product donations.

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GOVERNANCE

Securing and complying with all legal regulations, providing a safe working environment as well as fair, trustworthy and ethically correct actions determine our everyday work. The business ethics of the AHT and DAIKIN Group are defined by twelve principles.

The 12 core elements of Daikin`s business ethics can be found here:

<https://en.aht.at/company/compliance/>



The business ethics of Daikin and its subsidiary AHT Group express our fundamental values and form our basis for decision-making. It is Daikin Europe Group's personal responsibility and every member's obligation to respect and adhere to these high ethical rules of conduct, going far beyond what is prescribed by law.

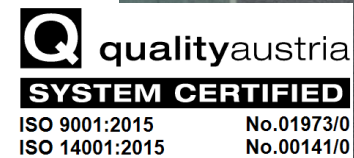
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QUALITY

The quality of the products, processes and service has distinguished AHT for decades. In order to guarantee this for the future as well, the continuous improvement of the quality management of the AHT Group is constantly being pushed. There is an annual quality plan, which measures are necessary to ensure the further development of our management system according to ISO 9001:2015.

Another important component of quality improvement is the continuous further development of external processes, which have a significant influence on the AHT products. Here, the subject of supplier management is analyzed in detail in order to identify potential for improvement.

- ISO 9001 (quality management)
- ISO 14001 (environmental management),
- Ressource-saving production processes
- Ecologically oriented product range



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WE ARE LOOKING FORWARD
TO A GOOD COOPERATION